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二零一五 - 澳門格力犬的希望年 2015...O Ano da Esperança dos Galgos de Macau 2015...Our Year of Hope for Macau's Greyhounds

Macau, 14 April 2015

Our ref 012-04-2015-SEF

Mr. Leong Vai Tak
Secretary for the Economy and Finance Affairs
Macau Government
Macau, SAR (China)

#### END OF CONCESSION CONTRACT OF CANIDROME

Dear Secretary Lionel Leong,

The concession contract of Canidrome is expiring at the end of this year. As I had not the opportunity to have a talk to you regarding this subject after my letter to you in January of this year, I am humbly calling your attention to the following summary information about the situation of that track. This may facilitate your decision as the Secretary in charge of that affair.

For an executive like you, I may synthesise all this business by the following sentence: only four hours of all casino industry in 2014 was enough to produce the same gross year income of that track that is occupying an enormous plot located in one of the highest density populated areas of Macau with almost no social equipment or green areas for the community. That insignificant production of income was done also at the cost of around 360 young and healthy animals that were killed only in that year!

#### 1. Economic reasons

In terms of economics, this track, legally, was a total disaster, either for the Macau Government or by their owners. I mean "legally" as we are aware that the authorizations provided to them to broadcast live the races may have created a lot of illegal betting in Macau and in China. This is not good for us as a SAR of China and also for sure not good for China which is always cracking all illegal activities like this.

Why I refer as a total disaster? Because up to the end of 2007 the accumulated retained results of that track were negative!

As you remember, in 1985 the track paid 50 percent of the income to Macau Government. In 1988, three years afterwards, after the owners have "cried" to the Macau Government, the tax was reduced to 35 percent. At that time, as we all know, Macau Government was fighting for income to balance its accounts. Old difficult times, which can not be compared with the actual situation! Later in 2005, as a last support to that dying industry, the Macau Government gave to them a new opportunity of making money paying a tax of only 25 percent. However the Government has cut the concession from 20 years to 10 years!

So, the concession expires at the end of this year! This was the agreement!

The track began to have profit only because of that tax reduction! Nobody visits that decadent track anymore. No tourists at all! No visitors at all!



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Because of that reduction to 25 percent, they peaked at a profit of 104 million patacas at the end of 2010 and from that time onwards that profit is decreasing more and more. At the end of 2013 it was only 70 million and at the end of 2014, it was expected that it does not reach more than 35 million. All data I am providing comes from DICJ numbers (except the 2014 profit which we do not have the official figures yet as we have for the gross income), so they are official numbers.

If the track had paid in the last seven years (2008 to 2014) the same tax as the casinos pays, the Government should have pocketed an extra 251.7 million patacas in taxes. These figures are good enough for you to see how profitable this activity can be if they play with the same rules as the casinos. They should have entered in bankruptcy, unless illegal betting is happening!

If this is proven, the Central Government will be unpleased with that. Why they publish their accounts only with retained results, no profit for the year and even no Profit and Loss account? Why this is authorized, when is not for the casinos?

Now, please see that besides the income that is generated by the betting, they have another source of income which is originated by the selling of greyhounds. This is another reason why they are killing so many animals per month. Around 30, as our calculations may prove, even if the former Secretary Francis Tam never obliged them to disclose the real figures. In the past we knew that IACM was informed by the track of how many animals were killed because they were not competitive enough. What about now? Are they keeping the same methodology?

As you know IACM does not disclose publicly such information, even if Anima has asked already in the past. But it is our obligation to ask the Government to be transparent also in that issue disclosing this data if we want our community to have a responsible opinion about that track!

Why they kill so many animals per month? Because after killing them they import new animals from Australia and sell them in public auctions, sometimes at 4 to 5 times the base price, which is already a profitable price. In seven months, from July 2014 to January 2015, they pocketed 3.5 million patacas in those 17 auctions!

As you know this income pays little taxes (Macau taxation level is very small) or do not pay at all, if they are exempted as the casinos! This is the reason why killing is so good for them. They can replace those killed greyhounds by others very easily. Dogs there are only merchandises! The Government does not care about reducing the number of imports or the number of races per day or races per month, as we have asked in the past several times! This is a bloody business, I am sorry to tell you that!

#### 2-Community and political reasons

That land belongs to Macau Government. As you know, we have serious problems with the real estate bubble originated by the rapid GDP growth. Everybody knows my position regarding the casino industry: we do not have for at least another 20 years any other option. We didn't have an option on the time of the liberalization. The Government simply had no money at all at that moment. Macau SAR entered 2000 year coming from a six year recession! The decision of Edmund Ho was not only clever but the only way for us not to suffocate!

But now, the situation is different! The Government must minimize the burden of that rapid growth to the community!





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Providing that land to the community is also politically clever as some instability may happen if we are not able to control the real estate market and the degradation of the quality life of our community. A new master plan for that area with the support of the Kai Fong Association and the community in that high density area should be implemented by the Macau Government. It is clever and fair! And I am sure the community will thank the concern of the Government if this is its decision.

#### 3. Animal welfare reasons

I left these reasons for the end as otherwise I may be criticized as not being independent on the subject.

In March 2012, DICJ has facilitated our first meeting with the track. A very tough meeting as you may imagine. The main idea was to convince the track to have adoption programs instead of killing so many animals. A second meeting happen later in June. It was agreed that the track will launch an adoption program in order to save animals of being killed. In those meetings the DICJ official in charge was clear enough telling to the track that if they do nothing the Government may reduce the number of races in order to avoid so many killing!

The track never cooperated with us and the Government. The agreed adoption program only originated two dogs being adopted up to now, and the first one by its OWN VET! All adoptions forms sent by Anima were simply not accepted! The agreement proposed by us and sent by DICJ to them was also not considered at all by the track!

Besides what I already told you of 30 dogs being killed at a very young age, between one and three years old, the effect of that killing is that the track replaces all animals (around 700) in two years time!

I am almost sure that the numbers they disclose in their website may not be totally correct, but even if that was the best scenario, we have calculated with the information they provided, the killing of around 30 animals per month. The number of animals being inactive for reasons such as tiredness, injuries or sickness reaches, I repeat using the track's own numbers, is more than 40 per cent in several months! The ratio of injury is over 20 percent in many months also. The track is old and the number of races per day as well the number of races per month exceeds the good sense. Even in an old track we believe that those figures are not real, meaning only an excuse for them to kill innocent animals without invoking lost of competitiveness!

The concession contract only obliges the track to have 12 races per day and 160 days of races per year. What are they doing? 18 races per day and 264 days of races per year!

As you know, the races are conducted at night, from 7:30 pm to 11:45 pm which, compared with other tracks all over the world, is really very intensive and a torture for those animals.

I end my letter informing you that Anima can not close the eyes to this torture.

When I was informed at the end of 2011 of the situation of the Canidrome, I could not imagine how serious it was.



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Anima is organizing an International Roundtable on Greyhounds where I should like to announce the end of that track and invite you, Mr. Secretary, to do it publicly! A petition for the end of the concession is already online and signatures are being collected all over Macau.

Dr. Chui Sai On, our Chief Executive, in his last talk in the Legislative Assembly, referred about a possibility of combining the greyhounds with the horse racing. There is no such thing in the world now. The only track that the greyhounds welfare associations community have knowledge was closed long time ago in the States and didn't succeed. It is simply not possible to combine such tracks. Equipment and track dimensions are not compatible. Jockey Club plot is now located at a redeveloped area with hotels and new housings. Dogs and horses are not a good combination as the dogs may disturb the horses and the community around. Besides that, the horse track is also another issue that Macau Government will have sooner or later to address. Their losses are huge. Why they insist to be there?

Believe me, there is no way those two tracks can join together in such area. And there is no way we can close our eyes for such torture in this 21<sup>st</sup> century!

Thanks in advance for reading this missive.

Best Regards.

Albano Martins President

Enc: 3 (three)

FOUNDED ON 11/12/2003

GRANTED THE STATUS OF PUBLIC UTILITY BY THE MACAU SPECIAL ADMINISTRATIVE REGION ON 25/11/2009 Canidrome (Macau) in Numbers

		Gross II	ncome	PVZSZ POJETS	Taxes (USD)		
				Casinos	(	Greyhounds	
				40%	50%	35%	25%
		МОР	USD	Actual	1985	1988	Actual (From2005)
			1USD=8MOP				
Casinos	2013	360,749,000,000	45,093,625,000				
(To update)	2014/S1	193,086,000,000	24,135,750,000	9,654,300,000			
	2014/M	32,181,000,000	4,022,625,000	1,609,050,000			
	2014/D	1,072,700,000	134,087,500	53,635,000			
	2014/h	44,695,833	5,586,979				
The casinos go	enerate the						
same annual	income of						
the Track in	3 hours	3	3				
Greyhounds	2014	145,000,000	18,125,000	7,250,000	9,062,500	6,343,750	4,531,250
	2014/M	24,166,667	3,020,833	1,208,333	1,510,417	1,057,292	755,208
	2014/D	805,556	100,694	40,278	50,347	35,243	25,174
Growt	h(2014/2013)	-18.50%	-18.50%				

160 140 140 Minimum Days of races per year by concession contract 12 10 10 Minimum races per day by the concession contract

Dec-14 Nov-14 Jan-15 Sep-14 Oct-14 Number of days of races per month 26 26 22 22 22 22 18 18 18 18 18 18 \* (7:30 pm to 11:45 pm) Races per day\* 264 Number of days of races per year if the month figures are kept 264 264 264 0 **Number of Public Auctions** 6 27 19 18 27 48 6 Number of animals sold 257,000 453,000 395,000 724,000 610,000 Amount of public Auctions (MOP) 1,088,000 0 Amount of public Auctions (USD) 49,375 136,000 0 32,125 90,500 76,250 56,625 691 Number of animals 718 23 15 26 26 New animals 9 47 25 13 13 65 35 Killed animals 256 252 251 314 301 280 243 Inactive animals 0.37 0.35

Ratio Inactive/Total Of Which injured

ratio injured/Total Of which sick of which resting of which advised to be retired

0.34 0.41 0.41 0.39 0.34 90 143 149 151 145 100 128 0.20 0.21 0.20 0.14 0.18 0.13 0.19 40 22 62 14 28 20 47 87 106 91 105 96 36 98 37 41 37 14 11 2013

512 418 Animals killed 12.909.110 10.625,626 8 802 706

		Net Profit	12,909,110	10,625,626	0,002,700
		Retained r	esults	Net P	rofit
		MOP	USD	MOP	USD
	1999	-23,441,081	-2,930,135	30,687	3,836
	2000	-18,193,292	-2,274,162	5,247,789	655,974
	2001	-12,381,236	-1,547,655	5,812,056	726,507
	2002	-19,981,193	-2,497,649	-7,599,957	-949,995
	2003	-22,991,142	-2,873,893	-3,009,949	-376,244
	2004	-28,847,205	-3,605,901	-5,856,063	-732,008
	2005	-37,540,480	-4,692,560	-8,693,275	-1,086,659
begin to have annual profit	2006	-37,489,431	-4,686,179	51,049	6,381
Second Se	2007	-33,175,190	-4,146,899	4,314,241	539,280
begin to have retain profit	2008	47,979,040	5,997,380	81,154,230	10,144,279
	2009	136,450,010	17,056,251	88,470,970	11,058,871
	2010	240,552,595	30,069,074	104,102,585	13,012,823
	2011	343,825,472	42,978,184	103,272,877	12,909,110
	2012	428,830,478	53,603,810	85,005,006	10,625,626
	2013	499 252 122	62 406 515	70.421.644	8.802.706

3,527,000

# How much the Government looses receiving 25 per cent instead of 40 per cent?

Gross Income from Greyhounds							أعمرون	
Tax	2008	2009	2010	2011	2012	2013	2014	2008-2014
Income	186.0	327.0	340.0	297.0	205.0	178.0	145.0	1678.0
25%	46.5	81.8	85.0	74.3	51.3	44.5	36.3	419.5
40%	74.4	130.8	136.0	118.8	82.0	71.2	58.0	671.2
Diference	27.9	49 1	51.0	44.6	30.8	26.7	21.8	251.7





## Report 001/12/2014

### **About Canidrome**

Note from Anima: The Canidrome first opened in 1931, closed during World War II and reopened in 1965. Canidrome is the only dog racing circuit in Asia. The industry in Macau has seen substantial reductions in taxes, from 50% in 1985 to 35% in 1988 and 25% in 2005. The last tax reduction helped the company to begin to have profits in 2006, after four years accumulating losses. Up to 2007, the accumulated retain results was negative (MOP 33,175,190) and from that time on, positive, reaching a maximum of MOP 499,252,122. From 2010 the annual profit began to reduce constantly and in 2013 was only MOP 70,421,644. In 2014, as can be seen in the tables below, the decrease of profit must be very substantial rounding 20 per cent! The decrease of income in the Canidrome in 2014 (-18.5%) was substantially higher than the decrease of all the Macau casino industry in 2014 (only -2.6 per cent). The track is broadcasting its races through MSTV, which may generate income outside Macau and as so, tax evasion!

All the data below was fully collected from either DICJ information or by information collected from the Canidrome Website.

## **Gaming Revenue and Betting Amount**

According to statistics of DICJ, the gross revenue and betting amount of Greyhound Racing up to the Q4 of 2014 were 145 million and 690 million patacas, respectively decreasing in all quarters as compared with the same quarters of last year, as Table 1 shows.

Table 1

		Gross revenue	Change %	Betting amount	Change % of
		from Greyhound	of Gross	from Greyhound	Betting
		Racing (million)	Revenue	Racing (million)	Amount
2008		186	90%	899	96%
2009		327	76%	1576	75%
2010		340	4%	1659	5%
2011		297	-13%	1440	-13%
2012		205	-31%	985	-32%
2013		178	-13%	855	-13%
2014		145	-18.5%	690	-19.3%
2014	1 <sup>st</sup>	36	-21.7%	171	-23%
2014	2 <sup>nd</sup>	34	-24.4%	163	-24.2%
2014	3 <sup>rd</sup>	37	-19.6%	177	-19.2%
2014	4 <sup>th</sup>	38	-7.3%	179	-10.5%

Next update is on 28/February/2014

(Source: http://www.dicj.gov.mo/web/en/information/DadosEstat/2014/content.html#n1)





## **Racing Schedule**

Canidrome hosts 22 racing days in December i.e. race every day except Wednesday and Friday (horses races). Each racing days host 18 events starting from 7:30 pm and last event starts at 11:45 pm. The concession only requests 12!

Table 2

# **Greyhound at Canidrome**

There are nine kennels at Canidrome with total 730 dogs. Table 2 shows that how many dogs at each kennels. One Dog Trainer manages each kennels.

Kennel	Number of Greyhound	Dog Trainer
K1	79	Но
K2	81	Chio
К3	83	Cheong
K4	83	Chan
K5	78	Lei
K6	85	Baiguen
K7	78	Yu
K8	85	Leong
К9	0	
K10	78	Cheong
Total	730	

All greyhounds are separated from six divisions from Class One to Class Six. Since the winning prize of Class One is the highest category, technically Class One is most competitive division.

Table 3 shows the number of greyhounds of each Classes.

Table 3

Class	Number of Greyhound
1	146
2	132
3	118
4	108
5	100
6	105
Undefined	21
Total	730

## Injury/Sick

From 1<sup>st</sup> of December to 31<sup>st</sup> of December, there are total 89 injuries and 102 sick incidents happened in Canidrome. 4 greyhounds are suggested retire permanently. Comparing with the statistic of November, the number of Injured dogs (110) decreases 23.6% and Sick dogs (58) soars 43.1%.





Five dogs have been destroyed or retired immediately in this month. They are "Rapid Ezza", "Speedy Speedy", "Victory.Com", "Kalisha" and "Win's Human" and the reasons of death are Torn O/S Hind Muscle, Broken O/S Hock Joint, Cellulitis On Both Side Face, Broken N/S Knee Joint and Liver & Kidney Failure respectively.

#### Table 4

Date	ICI	SCI	CCI	NAI	RRP	DI
1-Dec	5	1	3	0	1	0
2-Dec	1	4	3	0	0	0
3-Dec						
4-Dec	N	lo rep	ort ir	the	websit	2
5-Dec	9	1	3	0	3	0
6-Dec	0	0	1	0	0	0
7-Dec	2	2	2	0	0	0
8-Dec	2	1	5	0	0	0
9-Dec	3	3	6	0	0	0
10-Dec	1	6	9	0	0	0
11-Dec	0	1	0	0	0	0
12-Dec	17	2	2	0	0	0
13-Dec	1	1	0	0	0	0
14-Dec	3	5	1	0	0	0
15-Dec	0	8	7	0	0	0
16-Dec	1	4	7	0	0	0
17-Dec	3	6	5	0	0	1
18-Dec	0	2	1	0	0	0
19-Dec	10	4	8	0	0	0
20-Dec	1	3	9	0	0	0
21-Dec	4	2	1	0	0	0
22-Dec	4	2	2	1	0	2
23-Dec	0	6	10	1	0	0
24-Dec	2	3	4	4	0	0
25-Dec	0	0	3	0	0	0
26-Dec	6	9	7	0	0	0
27-Dec	2	6	2	0	0	0
28-Dec	4	5	6	0	0	2
29-Dec	2	4	7	1	0	0
30-Dec	5	4	7	1	0	0
31-Dec	1	7	4	2	0	0
Total	89	102	125	10	4	5

ICI: Injury Certificate Issued. Such as Muscle Strain, Arthritis, Fracture, Myositis, etc.

SCI: Sick Certificate Issued. Such as Cut wound, Swollen, Diarrhea, Off food, etc.

CCI: Clearance Certificate Issued.

NAI: No Apparent Injury.

RRP: Recommend Retire Permanently.

DI: Destroyed Immediately.





Excluding the new dogs in Kennel T, there are 247 dogs injured, sick or resting on 31/December/2014. This data can be found at <a href="http://www.macauyydog.com/database/dogstat.php">http://www.macauyydog.com/database/dogstat.php</a>

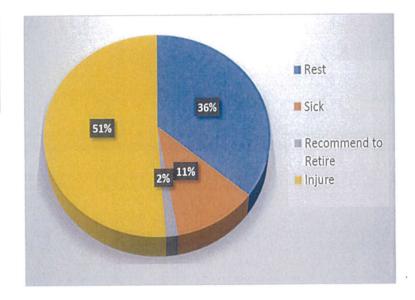
There are total 34 dogs in Kennel T (25 are new greyhounds, 5 are resting greyhounds and 4 retired greyhounds. Brooklyn is at Kennel T according to Canidrome web site).

Table 5 shows that four dogs are "recommended to retire". Highly suspect that these four dogs were euthanatized or will be euthanatized. Graph 1 shows the distribution of greyhounds that are not available to racing on track.

Table 5

Status	No of Greyhound
Rest	91
Sick	28
Recommend to Retire	4
Injured	128
Total	251

Graph 1





# **Auction of Greyhounds**

Canidrome announced greyhound auction for twice in December (13 December, 20 December). Each auction day announce 10 and 10 dogs respectively for members of Canidrome to bid. Total 19 greyhounds have been sold in this month. Up to 31<sup>st</sup> of December, there are 242 greyhounds have been sold at auction events.

#### Table 6

13-Dec-2014

Name	Base Price	Final Price
Sprite Osti	\$28,000.00	\$40,000.00
Uno Queen	\$26,000.00	\$28,000.00
Hot Wild Lady	\$24,000.00	Withdraw
Rum Dreamland	\$22,000.00	\$22,000.00
Bluey Boxall	\$20,000.00	\$20,000.00
Sprite Blue	\$19,000.00	\$23,000.00
Bregas Night	\$18,000.00	\$18,000.00
Driftway Donna	\$17,000.00	\$17,000.00
Senor Time	\$16,000.00	\$16,000.00
Searched	\$15,000.00	\$15,000.00

20-Dec-2014

Name	Base Price	Final Price
Indicator	\$28,000.00	\$52,000.00
Lady Bekim	\$26,000.00	\$26,000.00
Bomber Bekim	\$24,000.00	\$24,000.00
Truly Oxley	\$22,000.00	\$22,000.00
Sprite Point	\$20,000.00	\$22,000.00
Dismissal	\$19,000.00	\$23,000.00
Perfect Way	\$18,000.00	\$18,000.00
Zarr Water	\$17,000.00	\$17,000.00
Circus Gun	\$16,000.00	\$26,000.00
Jessta Sunset	\$15,000.00	\$24,000.00

Note: this document was totally produced with inside information from Canidrome website and DICJ information.

Macau, 31st December 2014

